

2nd meet. (cont.) - 12/18/51 (3rd)

36

\*102. Marfield, O - Install 6 ft. dumbwaiter, dishwasher, griddle grill, + grager. - Cost  $\$7246$ .

OK - (Recommended by W.H.C.)

#578. Ypsilanti. - Fixture change + modernization. - Cost  $\$5650$ .  
(Started by Capt. W.C. Lee)

(Adm. meet.) - 12/22/51 (7) - 10:00 - 11:20 (Res. - D.C.B., C.E.H., J.P.T., E.M.J., E.C.H.,  
J.B.D., R.L.B., R.E.B., P.H.W., J.C.C., J.W.,  
+ 286. Elkhorn, Wis. - (Followed by signature) C.E.H., W.H.C., J.W.,  
12/11/50 - 12/22/51)

Sprinkler base. - cost  $\$6000$ . - save  $\$265$  per yr.  
wine. - value at loss  $\$535M$ .

Do it.

Canadian White. -

Cost of  $\$115M$

(Put in Can budget)

OK.

#63. Brockton, Mass.

Cost of  $\$6000$ . for improved lighting (for 42);  $\$11,000$  up to 80 f.c.  
27 foot. candles. - Put up to 42 foot. candles. - (next would be 80 f.c.)  
Do the  $\$11,000$ . job (80 f.c.)

Burned out lamps - C. E. H. will do something ab. it.

1226 Duluth, Minn. (Pop. ab. 100 M)

3 of closing stores.

Union contract negotiation due to concurf. (1/1/52).

265 Buffalo. (We own)

2. Renovate tea room; extend fln. - cost  $\$8,800$ .

Cost  $\$30,000$  to change front + sign.

Did  $\$2,000$  in food in 50. - 26 stools, 2 chairs (revised)

"We need to go after volume here, this; what can be done?" - D.C.B.  
Get rid of tea room.

Do after business; C. E. H. to consult w/ H. J. S. who was previously directed to give it special treatment.